



The Hillel Lodge LTC Foundation was founded in 2002 to develop and enhance financial resources to meet the present and future needs of the Residents of the Bess and Moe Greenberg Family Hillel Lodge, a Jewish retirement home serving Eastern Ontario and known for excellence in care and compassion.

Thanks to the generous donors who have chosen to leave Legacy Gifts, create Endowment funds, donate a leaf on our Tree of Life and to send tribute cards to mark life's milestones - the Hillel Lodge LTC Foundation has been able to support the needs of the Lodge beyond what government funding and other community partners are able to provide. Our generous donors want the Lodge to always be at the forefront of providing Compassionate Care. We are currently searching for a dynamic and qualified professional for the key role of

Chief Development Officer

Reporting to the Chair of the Foundation Board, and working closely with the Lodge CEO, the Chief Development Officer (CDO) is responsible for strategic planning, developing, and implementing the Foundation's short- and long-term plans and programs in support of the Lodge's identified needs. The CDO drives the fundraising strategies and plans, cultivates partnerships for both corporate and individual giving, directs campaigns, organizes, and oversees fundraising events and appeals to meet strategic and operational targets. You will also source grant income from private trusts and foundations, while cultivating and managing strong stewardship practices with funders and donors. Through the active partnership, engagement, and support of Board members, you will lead all donor management activities such as prospect identification, cultivation, and solicitation, while demonstrating superior stewardship practices, ensuring transparency and accountability. While participating in Lodge Board and management meetings, you will serve as the primary spokesperson for the Fundraising Foundation.

The ideal candidate will be a dynamic and ambitious professional, with a development background in handling a broad non-profit fundraising portfolio of gift offerings, along with a relevant post-secondary degree (or equivalent) and a minimum of 5 years of relevant experience. You are a strong relationship builder, with excellent communications and marketing skills. A self-starter with excellent organizational and project management skills with a record of achievement in leadership and fundraising, you will effectively represent the mission, vision and values of the Lodge and its residents. Familiarity and adherence to Imagine Canada's standards program, and the Association of Fundraising Professional Code of Ethics would be a definite asset, as would executive-level presence, strong emotional intelligence, and a reputation for integrity. We invite you to visit the website at www.hillel-ltc.com . The salary range for this role is \$90,000 - \$110,000.

Should you wish to learn more about this impactful leadership opportunity, please call (in strictest confidence) Mike Lupiano at 613-862-2999, Nicole Poirier at 613-915-5030, or email your CV and letter of introduction to: Hillel.development@lupianosearch.com .

We thank all applicants for their interest, however only those under consideration for the role will be contacted. The Hillel Lodge is committed to being an equal opportunity employer. Please advise in advance if you require any accommodation during the application or selection process. We are committed to employment equity and encourages candidates to self-identify as visible minorities; people from culturally diverse backgrounds; people of all gender identities and sexual orientations; Indigenous peoples; and persons with disabilities.