

## **Manager, Major Gifts and Legacy Giving**

Cultivate relationships, manage a diverse fundraising portfolio and inspire the advancement of philanthropic goals. We invite you to bring your professional fundraising capabilities to Cuso International and facilitate positive change in the world

through our international development efforts on advancing gender equality and empowering women and girls, improving access and quality of economic opportunities for young people, and engaging volunteers to help us achieve the Strategic Development Goals.



The Manager, Major Gifts and Legacy Giving plays a critical role in the cultivation and stewardship of major and legacy gift donors. Your five years of experience working within a fundraising department or not-for-profit organization, will allow you to effectively steward a portfolio of 100 major donors and prospects and implement a planned giving program. You will ensure the effective management of an annual budget with your strong understanding of operational budgets. Your proven experience in successfully securing major gifts and stewarding donors, can be attributed to your excellent interpersonal skills and ability to build relationships with influential and high-net individuals. Working with a small team of committed fundraising professionals, your collaborative approach with staff, volunteers and alumni will generate support and alignment with Cuso's philanthropic initiatives. Your prior management experience will allow you to effectively motivate in a results-oriented team.

Cuso International has connected with communities for nearly 60 years, to help end poverty and inequality and build opportunity. Join us as we share skills and work towards building brighter futures. Please visit our careers page at [cusointernational.org/about/careers/](https://cusointernational.org/about/careers/) for full details and to submit your application by **5:00 PM EST November 16, 2020** quoting **MMGLG-202107** in the subject line.